2023

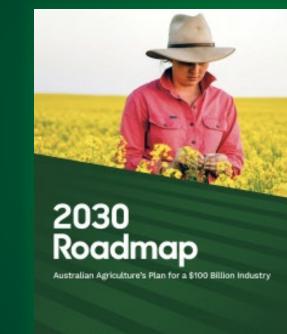
Roadmap Report Card





The 2030 Roadmap

- Puts a plan behind our vision to grow the farm sector to \$100 billion by 2030
- Product of detailed national consultation over 2017 2018.
- Has bipartisan support of both major parties Federally.



nal eni ation Leading Australian Agriculture



The 2030 Roadmap



Customers & the Value Chain

- Growing community trust
- ✓ Improving rural infrastructure
- ✓ Access to global markets



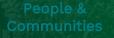
Growing Sustainably

- ✓ Climate action
- ✓ Rewards for sustainability
- ✓ Water efficiency
- ✓ Protecting ag land
- ✓ Reducing food waste



Unlocking Innovation

- Improving innovation efficiency
- ✓ Supporting digital adoption
- New farm energy sources



- ✓ Growing a skilled workforce
- Supporting diversity
- Improving farm safety
- ✓ Strengthening rural communities
- ✓ Improving farmer wellbeing



Capital & Risk Management

- ✓ Greater investment in agriculture
- ✓ Improving risk management
- Supporting business succession

So, how have we fared in 2023?



Progress towards the \$100 billion



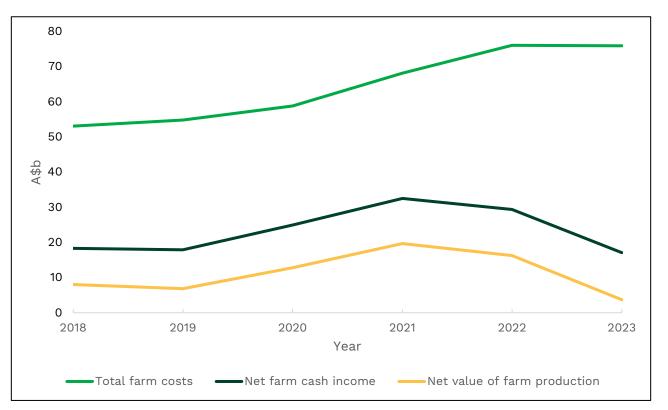
Source: ABARES 2023



Figure 2. Index of total farm production values, volume and prices (2019 = 100) Source: ABARES 2023 Figure 3. Index of crop values, volume and prices (2019 = 100) Source: ABARES 2023

Figure 4. Index of livestock values, volume and prices (2019 = 100) Source: ABARES 2023





<u>Figure 5. Total farm costs, net farm cash income and net value of farm production for whole of</u> <u>Australian agriculture 2018 – 2023 Source: ABARES</u>



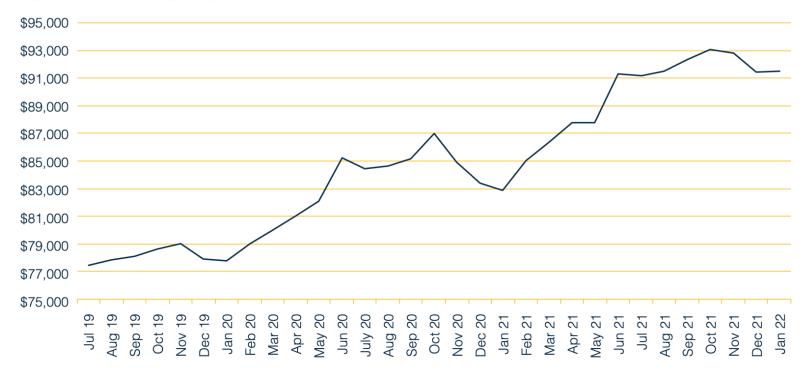


Figure 1: Total lending to agribusinesses, \$m, July 2019 – February 2022

<u>Figure 6. Total lending to agribusinesses, \$m, July 2019 – Feb 2022</u> <u>Source: Australian Banking Association</u>





Pillar 1: Customers & the Value Chain

Roadmap theme	2023	2023 Progress		
Trust in agriculture	\wedge	• 64% support for the industry (up 2% from 2022)		
Rural infrastructure	\checkmark	 Roads decimated by summer flooding. Rural infrastructure funding cut in Federal Budget. 		
Market access		 UK FTA took effect. Positive thawing of trade with China. Outcome of EU negotiations as yet unknown. Continued implementation of live sheep phase out. 		

Pillar 1: Customers & the Value Chain

NATIONAL FARMER PRIORITIES SURVEY INSIGHT

"Investing in Rural Infrastructure" named the top issue where government 'Isn't doing enough' (49.7%)

Pillar 2: Growing Sustainably



Roadmap theme	2023 Progress		
Measurement and rewards	— :		
Climate change	—		
Water	\sim	• Bipartisan and multi-stakeholder support for Basin Plan lost in an attempted rewrite	
Protecting ag land	\sim	 Increased tension over expansion of transmission infrastructure on farmland 	
Food waste		• No major developments	





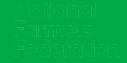
Pillar 2: Growing Sustainably



NATIONAL FARMER PRIORITIES SURVEY INSIGHT

56.7% of farmers cited "Restrictive Environment Laws" as having a 'high' or 'medium' impact on their productivity (outranking all other options).





Pillar 3: Unlocking Innovation

Roadmap theme	2023 Progress		
Improving innovation efficiency	_	•	Drought and Innovation Hubs and Ag Innovation Australia still in their infancy and starting to show promise
Digital adoption	\wedge	•	Australian Farm Data Code certification in operation New connectivity options continuing to come to market
Energy transition		•	No major developments

Pillar 3: Unlocking Innovation

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NATIONAL FARMER PRIORITIES SURVEY INSIGHT

"Access to telecommunications" was the lowest ranked of 15 issues concerning farmers (73% concerned).

Pillar 4: People & Communities

Roadmap theme	2023	2023 Progress		
Skilling our workforce	\wedge	• Strong enrolments in ag-related fee free TAFE places		
Accessing global skills	\checkmark	Savage cuts to migration programs for agriculture		
Improving diversity	\wedge	 Positive data on growth in female participation in ag AgCAREERSTART becoming a meaningful platform for people of all backgrounds 		
Rural communities	_	 Deteriorating infrastructure and services with no meaningful funding increase 		
Farm safety	\checkmark	 Sadly, an increase in farm fatalities and accidents New evidence to show the gap in farmer mental health 		

Pillar 3: Unlocking Innovation



NATIONAL FARMER PRIORITIES SURVEY INSIGHT

9 in 10 farmers would hire at least 1 additional worker if hiring conditions were improved.

Pillar 5: Capital & Risk Management



Roadmap theme	2023 Progress		
Governance & financial literacy	_	No major developments	
Increased investment	\wedge	 Strong capital inflows through new bank lending and managed investments 	
Risk management	^	 Future Drought Fund review found positive improvements in risk management Competition Review commenced 	

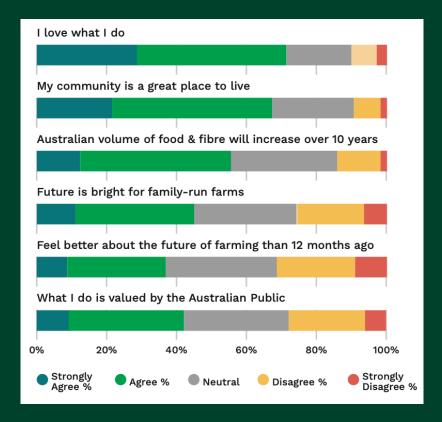
Pillar 5: Capital & Risk Management



NATIONAL FARMER PRIORITIES SURVEY INSIGHT

"Market power of processors/supermarkets" topped the list of concerns with 83.1% concerned

Farmer sentiment



Farmer sentiment towards Government

